

### October 2017 (FY18) Financial Reports

#### MANAGEMENT DISCUSSION AND ANALYSIS

Finance and Appropriations Committee presentation

November 16, 2017

Board presentation and acceptance:

November 21, 2017

Mission: Each student is highly educated, prepared for leadership and service, and empowered for success as a citizen in a global community.

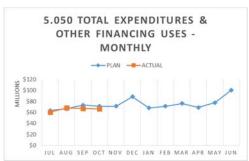
# Year to Date Revenues and Expenditures Overview<sup>12</sup>

The monthly plan for FY18 is based on, in most cases, 5 prior fiscal years of actual revenue and expenditure activity. Using blended percentages for each line item works to smooth out month to month variances from one year to the next solely due to timing and not specifically indicative of behavioral changes. The plan is based on the October 2017 Five-Year Forecast (FYF) as approved by the Board of Education on October 17, 2017.

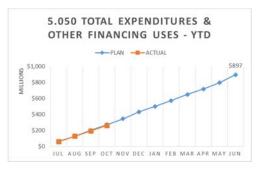
For the month, total revenues came in \$1.2 million above plan, +3.4%. Total expenditures ran \$4.9 million under plan, -6.9%. Year to date revenues through October of \$384 million are \$21 million over plan; +6% to plan. Year to date expenditures through October of \$262 million are \$12 million under plan; -4% to plan. Ending cash balance is \$33 million over plan at \$259 million.

CATEGORY	γ	TD ACTUAL	YTD PLAN	VARIANCE	PCT VAR.
REVENUES	\$	383,781,207	\$ 362,600,200	\$ 21,181,007	6%
EXPENDITURES	\$	262,236,008	\$ 274,337,000	\$ (12,100,992)	-4%
END. CASH BAL.	\$	258,942,314	\$ 225,660,316	\$ 33,281,998	15%









<sup>&</sup>lt;sup>1</sup> Monthly financial reports are prepared in alignment with the five year forecast and as such include revenue and expenditures of the General Fund plus certain debt service activity that is General Fund related.

<sup>&</sup>lt;sup>2</sup> Numbers in graph titles and charts, e.g. "2.080", reference the corresponding line number in the financial report and FYF.

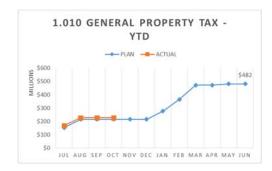


#### Revenues Year to Date

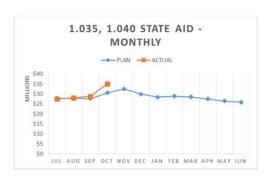
REVENUES	YTD ACTUAL	YTD PLAN	VARIANCE	PCT VAR.
PROPERTY TAXES (1.010)	\$ 227,152,803	\$ 214,800,000	\$ 12,352,803	6%
STATE AID (1.035 & 1.40)	\$ 119,308,214	\$ 113,601,000	\$ 5,707,214	5%
RESTR. FED. GRANT (1.045)	\$ -	\$ -	\$ -	n/a
PROPERTY TAX ALLOC. (1.050)	\$ 17,091,027	\$ 17,410,000	\$ (318,973)	-2%
OTHER REVENUES (1.060)	\$ 7,045,392	\$ 4,402,200	\$ 2,643,192	60%
OTHER FINANCING SOURCES (2.070)	\$ 13,182,745	\$ 12,387,000	\$ 795,745	6%
TOTAL REVENUES (2.080)	\$ 383,781,207	\$ 362,600,200	\$ 21,181,007	6%

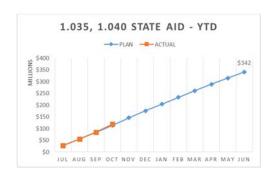
#### **Property Taxes (1.010)** – No change from previous month.





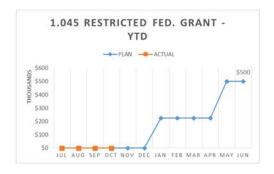
**State Aid (1.035 & 1.040)** – for the month came in \$4.5 million above plan as ODE begins to utilize current fiscal year enrollment numbers in the funding calculation. We anticipate a similar spike in monthly revenue next month which, given this month's results, may not occur and could smooth out this monthly variance. For the year, State Aid is \$5.7 million above plan, +5%.





Restricted Federal Grants (1.045) – no change from previous month.







Property Tax Allocation (1.050) – revenue received through the state for rollback and homestead exemption and reimbursement for the loss of tangible personal property taxes (TPP). As discussed last month, the allocation was received in September yet the plan called for funds to be received over several months, September through November. The YTD variance has, therefore, dropped to nearly zero as anticipated. The next significant receipt of funds in this line will be after the February 2018 tax settlement.





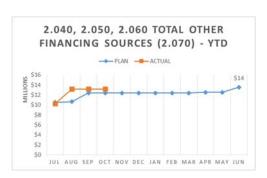
All Other Revenues (1.060) – comprised of items such as tuition, fees, and investment income the significant contributors are the Medicaid reimbursement and direct payments to the district for property tax settlements and income tax sharing. Win-Win payments are also include on this line. Although on plan for this month, the \$2.6 million (+60%) variance<sup>3</sup> above plan (due to a \$1.5 million income tax sharing payment from the City of Columbus in August) continues to carry forward. This variance should resolve itself over the course of the fiscal year.





Other Financing Sources (2.070) – this includes lines 2.040 and 2.050, Transfers-In and Advances-In, and 2.060 All Other Financing Sources. No change in this line from the previous month.





<sup>&</sup>lt;sup>3</sup> \$2.6 million, +86% last month.



### Expenditures Year to Date

EXPENDITURES	YTD ACTUAL	YTD PLAN	VARIANCE	PCT VAR.
PERSONNEL (3.010 & 3.020)	\$ 167,709,926	\$ 175,525,000	\$ (7,815,074)	-4%
PURCHASED SERVICES x-CHARTER (3.030)	\$ 20,564,593	\$ 22,320,000	\$ (1,755,407)	-8%
CHARTER, STEM, SCHOLARSHIP (3.030)	\$ 59,365,552	\$ 58,694,000	\$ 671,552	1%
SUPPLIES & MATERIALS (3.040)	\$ 5,496,474	\$ 7,824,000	\$ (2,327,526)	-30%
CAPITAL OUTLAY (3.050)	\$ 1,726,687	\$ 903,000	\$ 823,687	91%
DEBT SERVICE RELATED (4.020, 4.055, 4.060)	\$ -	\$ -	\$ -	n/a
OTHER OBJECTS (4.300)	\$ 3,790,948	\$ 4,097,000	\$ (306,052)	-7%
OTHER FINANCING USES (5.040)	\$ 3,581,830	\$ 4,974,000	\$ (1,392,171)	-28%
TOTAL EXPENDITURES (5.050)	\$ 262,236,008	\$ 274,337,000	\$ (12,100,992)	-4%

**Personnel (3.010 & 3.020)** – the plan has been modified to include wage increases for the recently completed collective bargaining agreements negotiations. Pay under the new agreements will be phased in beginning in October and continuing over the next several months. As noted last month, we will continue to monitor monthly variances closely and assess whether or not expenditures are on target with the plan, the FYF and the appropriations resolution once the pay increases are fully implemented. The YTD variance while larger in dollar terms (-\$7.8 million vs. -\$6.4 million last month) is less on a percentage basis (-4% vs. -5% last month).







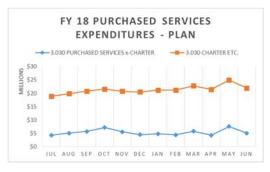








**Purchased Services (3.030)** –purchase services-xCharter YTD dropped to under plan this month to -\$1.8 million, -8% vs Plan. As seen in the annual plan, we expect fairly wide swings in the monthly expenditures but have no indication yet that the annual projected amount should be adjusted. Charter, Stem, and Scholarship lines came in 3% above plan for the month, + \$454,144, driving the YTD variance to +1%, +\$671,552. The most recent data from ODE estimates \$177 million for the year – about \$14 million less than Plan. As always, data for the formula varies month to month so it is not guaranteed that the current ODE estimate will hold true for the balance of the fiscal year.







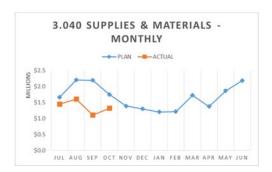


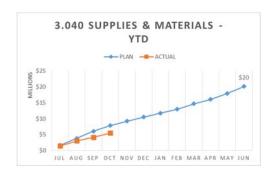






**Supplies & Materials (3.040)** – although under Plan for the month, this line continues to run significantly under plan: -\$2.3 million, -30%. Like last month, three supply categories (software, supplemental textbooks, and fuel) constitute 90% of this variance. Budgetary data indicates that while these line items may be lagging against the spending plan, they are highly encumbered for this time of year.





[See next page for detail data on supplies and materials]



# Object Detail

AS OF OCTOBER	YTD PLAN	YTD ACTUAL	YTD VARIANCE
510 - GENERAL SUPPLIES	\$2,061,000.00	\$2,045,256.47	(\$15,743.53)
512 - OFFICE SUPPLIES	\$0.00	\$913.62	\$913.62
514 - HEALTH & HYGIENE SUPPLIES	\$5,000.00	\$108.00	(\$4,892.00)
516 - SOFTWARE MATERIAL	\$2,189,000.00	\$889,062.8 <mark>2</mark>	<mark>(\$1,299,937.18)</mark>
519 - OTHER GENERAL SUPPLIES	\$0.00	\$1,206.09	\$1,206.09
520 - TEXTBOOKS	\$0.00	\$614.04	\$614.04
<b>524 - SUPPLEMENTAL TEXTBOOKS</b>	\$523,000.00	\$129,724.0 <mark>2</mark>	<mark>(\$393,275.98)</mark>
525 - ELECTRONIC INST SUPPLY AND MAT	\$0.00	\$0.00	\$0.00
530 - LIBRARY BOOKS	\$111,000.00	\$89,961.92	(\$21,038.08)
540 - NEWSPAPERS PERIODICALS FILMS S	\$59,000.00	\$20,774.83	(\$38,225.17)
550 - SUPPLIES & MATERIALS RESALE	\$8,000.00	\$10,772.10	\$2,772.10
560 - FOOD AND RELATED SUPPLIES/MATE	\$18,000.00	\$13,409.33	(\$4,590.67)
570 - SUPPLY/MATERIAL OPERATION/MNT/	\$909,000.00	\$753,775.80	(\$155,224.20)
573 - EQUIPMENT/FURNITURE OP/MNT/REP	\$0.00	\$0.00	\$0.00
581 - SUPPLIES & PARTS FOR MNT & RP	\$458,000.00	\$584,336.84	\$126,336.84
582 - FUEL TO OPERATE MOTOR VEHICLES	\$1,146,000.00	\$737,329.5 <mark>7</mark>	<mark>(\$408,670.43)</mark>
583 - TIRES AND TUBES	\$87,000.00	\$162,715.09	\$75,715.09
590 - OTHER SUPPLIES & MATERIALS	\$250,000.00	\$56,513.38	(\$193,486.62)
TOTAL	\$7,824,000.00	\$5,496,473.92	(\$2,327,526.08)

# **Budgetary Data**

Description	REVISED BUDGET	YTD EXPENDED	ENCUMBRANCES	AVAILABLE BUDGET	PCT EXPENDED	PCT EXP & ENC
510 - GENERAL SUPPLIES	6,834,549	2,045,256	2,265,500	2,523,793	30%	63%
512 - OFFICE SUPPLIES	1,978	914	1,065	0	46%	100%
514 - HEALTH & HYGIENE SUPPLIES	14,389	108	12,781	1,500	1%	90%
516 - SOFTWARE MATERIAL	3,463,820	889,063	<mark>1,210,651</mark>	1,364,107	<mark>26%</mark>	<mark>61%</mark>
519 - OTHER GENERAL SUPPLIES	2,432	1,206	1,226	0	50%	100%
520 - TEXTBOOKS	22,118	614	21,504	0	3%	100%
524 - SUPPLEMENTAL TEXTBOOKS	844,018	129,724	194,626	<mark>519,667</mark>	<mark>15%</mark>	38%
525 - ELECTRONIC INST SUPPLY AND MAT	0	0	0	0	#DIV/0!	#DIV/0!
530 - LIBRARY BOOKS	479,142	89,962	29,526	359,654	19%	25%
540 - NEWSPAPERS PERIODICALS FILMS S	123,842	20,775	13,632	89,436	17%	28%
550 - SUPPLIES & MATERIALS RESALE	26,590	10,772	92	15,726	41%	41%
560 - FOOD AND RELATED SUPPLIES/MATE	104,495	13,409	45,310	45,777	13%	56%
570 - SUPPLY/MATERIAL OPERATION/MNT/	2,997,576	753,776	1,987,282	256,519	25%	91%
573 - EQUIPMENT/FURNITURE OP/MNT/REP	0	0	0	0	#DIV/0!	#DIV/0!
581 - SUPPLIES & PARTS FOR MNT & RP	1,950,250	584,337	1,305,828	60,085	30%	97%
582 - FUEL TO OPERATE MOTOR VEHICLES	<mark>5,201,642</mark>	737,330	4,463,712	<mark>600</mark>	<mark>14%</mark>	<mark>100%</mark>
583 - TIRES AND TUBES	407,255	162,715	93,540	151,000	40%	63%
590 - OTHER SUPPLIES & MATERIALS	631,990	56,513	82,823	492,653	9%	22%
Grand Total	23,106,087	5,496,474	11,729,097	5,880,516	24%	75%

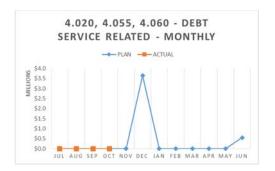


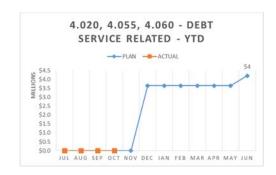
Capital Outlay (aka equipment, 3.050) – YTD variance over Plan increased this month. Prior year encumbrances carrying forward into this fiscal year and being expended in August remain the primary factor behind this variance.





**Debt-Service Related (4.020, 4.055, & 4.060)** – these expenditures are for payments on the bus purchase bonds and QSCBs mentioned as well in the revenue section. This General Fund related debt while recorded in the Debt Service Fund on district accounting records, are required to be restated within this report (FYF format) to reflect their relationship with General Fund operations. There is no activity in this category year-to-date.





Other Objects (4.300) – just over 90% of the expenditures in this category are for County Auditor & Treasurer fees related to property tax billing and collections. Approximately \$3.3 million in such fees for the 2<sup>nd</sup> half collection period is the major driver of activity through August. No significant activity for October but what activity there was (\$139,477) was right on plan. YTD variance remains at relatively unchanged at \$306,052 under plan.

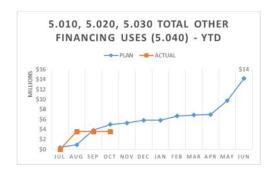






**Other Financing Uses (5.030)** – Transfers-Out and Advances-Out are included here. The absence of the need for Advances Out this month versus the Plan drove the YTD variance to \$1.4 million under plan.







#### Month of October - Fiscal Year 2018

	Month To Date							Υe	ear To Date										
		urrent Year Estimate		Current Year Actual	0	Act. Over(Under) Est.	(	Current Year Estimate	(	Current Year Actual	0	Act. Over(Under) Est.	FY18 Rev'o Budget (Approp. Res Expend. ONI	i	Oct '17 FYF	Esti	Total Plan imate Based Oct '17 FYF	Percent Variance from Plan YTD	Actual Percent of Plan Received or Expended YTD
Revenues																			
1.010 General Property Tax (Real Estate)	\$	-	\$	-	\$	-	\$	214,800,000	\$	227,152,803	\$	12,352,803			\$ 481,500,000	\$	481,500,000	6%	47%
1.020 Tangible Personal Property	\$	-	\$	1,026	\$	1,026	\$	-	\$	1,026	\$	1,026			\$ -	\$	-	n/a	0%
1.035 + 1.040 State Aid	\$	30,508,000	\$	35,017,822	\$	4,509,822	\$	113,601,000	\$	119,308,214	\$	5,707,214			\$ 341,500,000	\$	341,500,000	5%	35%
1.045 Restricted Fed. Grants	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-			\$ 500,000	\$	500,000	n/a	0%
1.050 Property Tax Allocation	\$	3,400,000	\$	14,694	\$	(3,385,306)	\$	17,410,000	\$	17,091,027	\$	(318,973)			\$ 40,100,000	\$	40,000,000	-2%	43%
1.060 All Other Revenues	\$	1,399,300	\$	1,472,911	\$	73,611	\$	4,402,200	\$	7,045,392	\$	2,643,192			\$ 18,700,000	\$	18,670,000	<u>60</u> %	<u>38</u> %
1.070 Total Revenues	\$	35,307,300	\$	36,506,454	\$	1,199,154	\$	350,213,200	\$	370,598,462	\$	20,385,262			\$ 882,300,000	\$	882,170,000	6%	42%
Other Financing Sources																			
2.040 Operating Transfers-In	\$	-	\$	-	\$	-	\$	1,887,000	\$	2,938,763	\$	1,051,763			\$ 2,900,000	\$	2,900,000	56%	101%
2.050 Advances-In	\$	-	\$	-	\$	-	\$	10,500,000	\$	10,241,811	\$	(258,189)			\$ 10,500,000	\$	10,500,000	-2%	98%
2.060 All Other Financing Sources	\$	-	\$	10	\$	10	\$	-	\$	2,172	\$	2,172			\$ 150,000	\$	150,000	n/a	<u>1</u> %
2.070 Total Other Financing Sources	\$	-	\$	10	\$	10	\$	12,387,000	\$	13,182,745	\$	795,745			\$ 13,550,000	\$	13,550,000	<u>6</u> %	<u>97</u> %
Total Revenues and Other 2.080 Financing Sources	\$	35,307,300	\$	36,506,464	\$	1,199,164	\$	362,600,200	\$	383,781,207	\$	21,181,007			\$ 895,850,000	\$	895,720,000	6%	43%
<u>Expenditures</u>																			
3.010 + 3.020 Personnel related	\$	46,493,000	\$	45,075,892	\$	(1,417,108)	\$	175,525,000	\$	167,709,926	\$	(7,815,074)	\$ 586,700,0	00	\$ 591,100,000	\$ !	590,970,000	-4%	28%
3.030 Purchased Services	\$	7,205,000	\$	4,756,266	\$	(2,448,734)	\$	22,320,000	\$	20,564,593	\$	(1,755,407)	\$ 64,335,5	27	\$ 64,500,000	\$	64,480,000	-8%	32%
3.030 Charter Schools, STEM, Scholarship, etc. (478, 479)	\$	14,337,000	\$	14,791,144	\$	454,144	\$	58,694,000	\$	59,365,552	\$	671,552	\$ 191,215,3	74	\$ 191,200,000	\$ :	191,220,000	1%	31%
3.040 Supplies and Materials	\$	1,755,000	\$	1,322,843	\$	(432,157)	\$	7,824,000	\$	5,496,474	\$	(2,327,526)	\$ 19,530,4	52	\$ 20,100,000	\$	20,100,000	-30%	27%
3.050 Capital Outlay	\$	61,000	\$	145,082	\$	84,082	\$	903,000	\$	1,726,687	\$	823,687	\$ 2,088,8	53	\$ 1,900,000	\$	1,870,000	91%	92%
3.060 Intergovernmental																			
Debt Service:																			
4.020 Principal-Notes	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$ -		\$ 2,400,000	\$	2,400,000	n/a	0%
4.055 Principal-Other	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$ -		\$ 700,000	\$	700,000	n/a	0%
4.060 Interest and Fiscal Charges	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$ -		\$ 1,100,000	\$	1,100,000	n/a	0%
4.300 Other Objects	\$	139,000	\$	139,477	\$	477	\$	4,097,000	\$	3,790,948	\$	(306,052)	\$ 10,265,0	57	\$ 10,200,000	\$	10,200,000	- <u>7</u> %	<u>37</u> %
4.500 Total Expenditures	\$	69,990,000	\$	66,230,704	\$	(3,759,296)	\$	269,363,000	\$	258,654,179	\$	(10,708,821)	\$ 874,135,2	62	\$ 883,200,000	\$ 8	883,040,000	-4%	29%

Other Financing Uses



#### Month of October - Fiscal Year 2018

			Мс	nth To Date				Υ	ear To Date										
												F	Y18 Rev'd						Actual Percent
						Act.					Act.		Budget				Total Plan	Percent	of Plan
	(	Current Year	(	Current Year	C	ver(Under)	Current Year		Current Year	C	Over(Under)	(Ap	prop. Res			Est	imate Based	Variance from	Received or
		Estimate		Actual		Est.	Estimate		Actual		Est.	Exp	end. ONLY)	_ (	Oct '17 FYF	or	Oct '17 FYF	Plan YTD	Expended YTD
5.010 Operating Transfers-Out	\$	-	\$	-	\$	-	\$ 2,793,000	\$	3,581,563	\$	788,563	\$	3,700,000	\$	3,600,000	\$	3,600,000	28%	99%
5.020 Advances-Out	\$	1,017,000	\$	-	\$	(1,017,000)	\$ 2,079,000	\$	-	\$	(2,079,000)	\$	-	\$	10,500,000	\$	10,500,000	-100%	0%
5.030 All Other Financing Uses	\$	101,000	\$	142	\$	(100,858)	\$ 102,000	\$	267	\$	(101,733)	\$	542,791	\$	100,000	\$	104,000	- <u>100</u> %	<u>0</u> %
5.040 Total Other Financing Uses	\$	1,118,000	\$	142	\$	(1,117,858)	\$ 4,974,000	\$	3,581,830	\$	(1,392,171)	\$	4,242,791	\$	14,200,000	\$	14,204,000	- <u>28</u> %	<u>25</u> %
5.050 Total Expenditures and Other Financing Uses	\$	71,108,000	\$	66,230,846	\$	(4,877,154)	\$ 274,337,000	\$	262,236,008	\$	(12,100,992)	\$	878,378,053	\$	897,400,000	\$	897,244,000	-4%	29%
Excess of Revenues and Other Financing Sources over (under) Expenditures and Other Financing Uses	\$	(35,800,700)	\$	(29,724,382)	\$	6,076,318	\$ 88,263,200	\$	121,545,198	\$	33,281,998			\$	(1,550,000)	\$	(1,524,000)		
Beginning Cash Balance	\$	261,461,016	\$	288,666,696	\$	27,205,680	\$ 137,397,116	\$	137,397,116	\$	-			\$	137,397,116	\$	137,397,116		
Ending Cash Balance	\$	225,660,316	\$	258,942,314	\$	33,281,998	\$ 225,660,316	\$	258,942,314	\$	33,281,998			\$	135,847,116	\$	135,873,116		

Note: Lines 4.020, 4.055 & 4.060 are appropriated for in the Debt Service fund but reflected in the FYF & this report as General Fund related.

Adjustment: Add in Lines 4.020, 4.055 & 4.060 \$ 4,200,000

NOTE: Line 5.020 Advances-Out is not required to be part of the Appropriation Resolution.

Adjustment: Add in Line 5.020 \$ 10,500,000

Adjusted Total \$ 893,078,053 \$ 897,400,000

FY18 MONTHLY SPENDING PLAN 11/13/2017 12:23 PM